



DAYANAND COLLEGE OF COMMERCE, LATUR

Experiential Learning Activity

By Dr. A.S. Bhanji

Mock Stock- Virtual Buying & Selling Programme

About Activity: Virtual electronic goods and Virtual currency is provided to students. In a class room some are selected as buyer and some sellers. Buying and selling of those goods is done among buyers and sellers. Sellers try to earn maximum profit and buyers try to save maximum virtual amount given to them. At the end of this activity, highest earner is selected as best seller and highest money saver is selected as best buyer.

Total Participants: 61

Class & Division: B.com II C & D

Date: 06.04.26 to 09.04.26

It is one of the unique activities conducted every year with the objective to inculcate managerial skill within students. This activity is frame in such manner to boost the confidence of students and make them aware about the market transactions. In this Academic year, I have conducted this activity in B.com II C&D as continuous evaluation activity under my subject Business Management, where we make two teams named **Buyers & Sellers**. We also providethem detail format of Buyer & seller sheet and also provide prescribed format of Product Specification. It is one of the unique competition where student performed to grab the title of **“Best Buyer & Best Seller”**. We have defined the criteria to choose Best Buyer & Best Seller as described below:

Best Buyer: Who will save maximum money!

Best Seller: Who will gain maximum profit!

Objectives:

1. **Understand Market Dynamics:** To provide students with a practical understanding of how demand and supply affect the price of goods in a competitive

market.

2. **Develop Decision-Making Skills:** To enable students to make quick and informed buying or selling decisions under changing market conditions.
3. **Learn Price Fluctuation Mechanisms:** To illustrate how product value (like a smartphone or laptop) changes due to consumer preferences, new launches, or availability.
4. **Enhance Financial Literacy:** To build knowledge about profit, loss, and investment strategies while dealing with limited resources.
5. **Promote Analytical Thinking:** To encourage students to analyse trends, anticipate future price changes, and strategize accordingly.
6. **Encourage Teamwork and Negotiation:** To foster collaboration, bargaining, and communication skills when working in buyer/seller groups.
7. **Simulate Real-Life Business Environment:** To give a hands-on experience of how trading works in markets (though simplified from the stock market, applied to electronic goods).
8. **Risk Management Practice:** To help students understand how to manage uncertainty, risks, and competition in trading activities.

Following is the outcome of this activity:

Activity Year	Rank	Best Buyer	Best Seller
2025-2026	First	Suryawanshi Bhagwati	Bansode Sujata
2025-2026	Second	Kamble Abhay	Zunjare Gayatri



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Mock stock B.com SY Div:(C & D)



Subject: Business Management





Best seller - 1st Rank

DAYANAND COLLEGE OF COMMERCE, LATUR

MOCK STOCK – 2025-26 (Term I)

Name of the Seller: Bansode Sujata Submission Date: 2-10-2025

Class: B.com-II

Div: 'D'

Roll No: 44603

Sr. No.	Products	Selling Price	Name of the Buyer	Sign
1	Laptop (Dell)	90,000	Shukla vaishnavi	<u>Shukla</u>
2	Smart Watch (Apple)	15,000	Shukla vaishnavi	<u>Shukla</u>
3	Mobile (Samsung)	60,000	Kakade suman	<u>Suman</u>
4	Music System (Sony)	50,000	Kawale Poonam	<u>Poonam</u>
5	LED TV (LG)	62,000	Gavhane Renuka	<u>Renuka</u>
6	Fridge (Godrej)	45,000	Vaibhav Nade	<u>Nade</u>
7	Washing Machine (Voltas)	50,000	Kadam suhani	<u>Suhani</u>
8	Air Condition (Blue Star)	60,000	Chaudhari Shubhangi	<u>Shubhangi</u>
9	Water Purifier (Pureit)	25,000	Saxena sureshwanshi	<u>Saxena</u>
10	Microwave Oven (Panasonic)	30,000	Kadam suhani	<u>Suhani</u>
Total Income		4,87,000		

Rules:

- Earn maximum profit to become a **Best Seller**.

Sign: Sujata

Best seller - IInd Rank

DAYANAND COLLEGE OF COMMERCE, LATUR

MOCK STOCK – 2025-26 (Term I)

Name of the Seller: Zunjare Gayatri Submission Date: 09-10-2025

Class: B.Com.Sy

Div: 'C'

Roll No: 44447

Sr. No.	Products	Selling Price	Name of the Buyer	Sign
1	Laptop (Dell)	86000	Shubhangi Chaudhari	Shub
2	Smart Watch (Apple)	13500	Suryawanshi Bhagwati	Bhagwati
3	Mobile (Samsung)	75000	Shubhangi Chaudhari	Shub
4	Music System (Sony)	34500	Kakade Suman	Suman
5	LED TV (LG)	567000	Salunke Gaurav	Gaurav
6	Fridge (Godrej)	40000	Kakade Suman	Suman
7	Washing Machine (Voltas)	45500	Shukla Vaishnavi	Shukla
8	Air Condition (Blue Star)	72000	Sneha Chincholkar	Sneha
9	Water Purifier (Pureit)	925000	Sarude Pratiksha	Pratiksha
10	Microwave Oven (Panasonic)	26000	Gode Pratiksha	Pratiksha
Total Income		4,84,500		

Rules:

- Earn maximum profit to become a **Best Seller**.

Best Buyer - 1st Rank

DAYANAND COLLEGE OF COMMERCE, LATUR

MOCK STOCK – 2025-2026 (Term I)

Name of the Buyer: Suryawarshi, Bhagwati Submission Date: 09/10/2025

Class: B.Com III

Div:

Roll No:

Sr. No.	Products	Buying Price	Name of the Seller	Sign
1	Laptop (Dell)	67000	Shubham Bobade	Shubham
2	Smart Watch (Apple)	13500	Zunjare Gayatri	Gayatri
3	Mobile (Samsung)	36000	Kamble Abhay	Abhay
4	Music System (Sony)	9500	Kore Sangkruti	S Kore
5	LED TV (LG)	40000	Kamble Monali	Monali
6	Fridge (Godrej)	25000	Shubham Bobade	Shubham
7	Washing Machine (Voltas)	14000	Kore Sangkruti	S Kore
8	Air Condition (Blue Star)	46000	Kamble Abhay	Abhay
9	Water Purifier (Pureit)	15000	Poul Divya	Divya
10	Microwave Oven (Panasonic)	14500	Salunke Nandini	Nandini
Total Expenditure		280500		

Rules:

- You have **Rs. 3,00,000** only.
- Save maximum amount to become a **Best Buyer**.

Sign: Bhagwati

Best Buyer - IInd Rank

DAYANAND COLLEGE OF COMMERCE, LATUR

MOCK STOCK – 2025-26 (Term I)

Name of the Seller: Kamble Abhay..... Submission Date: 9/10/2025..

Class: B.Com (51)

Div: D....

Roll No: 44617.

Sr. No.	Products	Selling Price	Name of the Buyer	Sign
1	Laptop (Dell)	15000	Grade Pratiksha	<u>Pratiksha</u>
2	Smart Watch (Apple)	17000	lokare Sanika	<u>sanika</u>
3	Mobile (Samsung)	36000	Suryawanshi Bhagyawati	<u>Bhagyawati</u>
4	Music System (Sony)	18500	Rajput Payal	<u>Payal</u>
5	LED TV (LG)	36100	Kamble Abhay ^{Supriya}	<u>Abhay</u>
6	Fridge (Godrej)	30500	Rajput payal	<u>Payal</u>
7	Washing Machine (Voltas)	38000	Kure Arun	<u>Arun</u>
8	Air Condition (Blue Star)	46000	Suryawanshi Bhagyawati	<u>Bhagyawati</u>
9	Water Purifier (Pureit)	22000	Kawale Poonam	<u>Poonam</u>
10	Microwave Oven (Panasonic)	22000	Kawale Poonam	<u>Poonam</u>
Total Income		281000		

Rules:

- Earn maximum profit to become a **Best Seller**.

Sign: Abhay



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Experiential Learning Activity

Mock Stock - 25-26 (Term I)

Activity By: Dr. Akanksha S. Bhanji

Management Activity for B.com II C & D

SR NO.	ROLL NO.	Name of the SELLER	DIV	SIGNATURE
1	44411	DHAWARE KARAN	C	Karan
2	44412	DHAYGUDE GANESH	C	Ganesh
3	44416	JADHAV VAISHNAVI	C	Vaishu
4	44418	JOSHI ATHARVA	C	Atharva
5	44422	MONALI KAMBLE	C	Monali
6	44428	MANE AMARJA	C	Amarja
7	44429	MORE AVADHUT	C	Avadhut
8	44432	PATIL PRIYA	C	Priya
9	44433	PATIL PRANJALI	C	Pranjali
10	44435	POUL DIVYA	C	Divya
11	44440	ANUJA SAVAT	C	Anuja
12	44447	ZUNJARE GAYATRI	C	Gayatri
13	44448	ZURULE GAYATRI	C	Gayatri
14	44450	GHODKE RUTUJA	C	Rutuja
15	44603	BANSODE SUJATA	D	Sujata
16	44601	ADMANE AKANSHA	D	Akansha
17	44604	BOBADE SHUBHAM	D	Shubham
18	44608	DEDE SAKSHI	D	Sakshi
19	44610	GAIKWAD DIPAK	D	Dipak
20	44614	SHRINIVAS PATIL	D	Shrinivas
21	44617	KAMBLE ABHAY	D	Abhay
22	44618	KAMBLE HARSHWARDHAN	D	Harshwardhan
23	44619	KAMBLE JANHVI	D	Janhvi
24	44620	KAMBLE SAKSHI	D	Sakshi
25	44623	KULKARNI ANIL	D	Anil
26	44625	KORE SANSKRITI	D	Sanskriti
27	44629	SALUNKE NANDINI	D	Nandini
28	44635	PAWALE SAMRATA	D	Samrati
29	44451	SHINDE ANUJA	C	Anuja

Incharge

IQAC Coordinators

Principal



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Activity By: Dr. Akanksha S. Bhanji

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SR NO.	ROLL NO.	Name of the BUYERS	DIV	SIGNATURE
1	44407	SNEHA CHINCHOLKAR	C	
2	44409	DEOGAONKAR SALONI	C	
3	44415	JADHAV SRADHA	C	
4	44417	JADHAV ARTI	C	
5	44419	KADAM SUHANI	C	
6	44420	KALVADE KRUSHNA	C	
7	44424	KURE AJAY	C	
8	44425	KURE VIJAY	C	
9	44426	LOKARE SANIKA	C	
10	44427	MAINDARKAR SHRINATH	C	
11	44431	NADE VAIBHAV	C	
12	44439	SALUNKE GAURAV	C	
13	44442	SRADHA BAINBONE	C	
14	44445	SAROJA SURYANSHI	C	
15	44602	ADMANE DIKSHA	D	
16	44609	PRATIKSHA GADE	D	
17	44611	GAIKWAD PALLAVI	D	
18	44615	JOGDANDKAR PRIYA	D	
19	44616	KAKADE SUMAN	D	
20	44620	KAMBLE SAKSHI	D	
21	44621	SUPRIYA KAMBLE	D	
22	44622	KAWALE POONAM	D	
23	44626	MALI DIKSHA	D	
24	44628	RAJPUT PAYAL	D	
25	44630	SARVADE PRAJAKTA	D	
26	44631	SHUKLA VAISHNAVI	D	
27	44633	SURYAWANSHI BHAGAWATI	D	
28	44634	UKALE NAMRATA	D	
29	44636	AMBULGE VINAY	C	
30	44637	GHAVANE RENUKA	D	
31	444401	Adattao Shubhangi	C	
32	44606	chandhatai Shubhangi	D	

Abhaji
Incharge

IR
IQAC Coordinators
Co -Ordinator
Internal Quality Assurance Cell
Dayanand College of Commerce, Latur.

Principal
Principal
PRINCIPAL
Dayanand College of Commerce,
LATUR.